

Solar Energy Technologies Program

MARKET TRANSFORMATION

"Accelerating Solar on a National, State, and Local Level"

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Market Transformation Presentation Outline

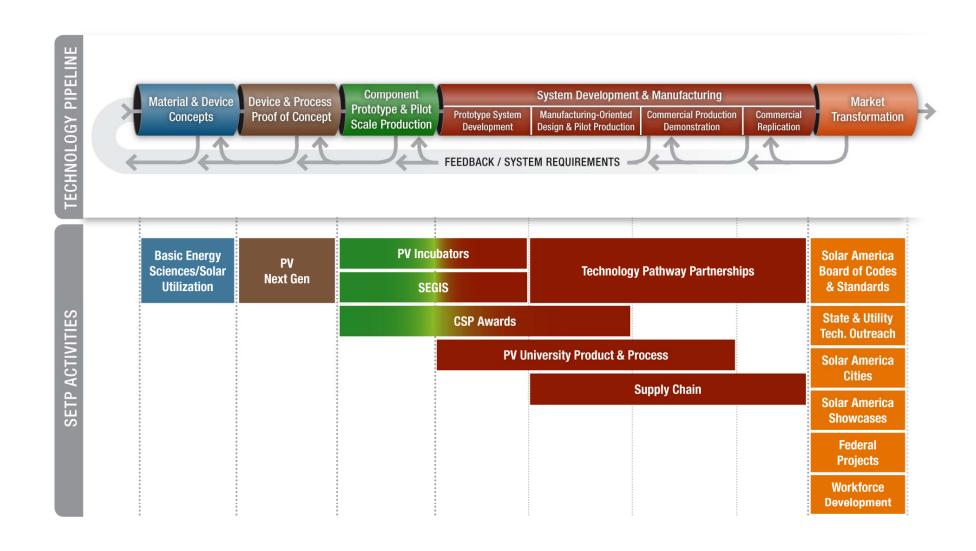
Mission and Structure

Barrier Identification

Current Activities

DOE's Solar Energy Technologies Program (SETP) works along the whole Research, Development, and Deployment pipeline







Solar America Initiative (SAI) Mission

Achieve cost-competitiveness for solar nower



Market Transformation Mission

 Reduce market barriers to, and promote market expansion of, solar energy technologies through non-R&D activities.



Key Barriers to Solar Commercialization

- Lack of consumer awareness
- Inconsistent interconnection rules
- Inconsistent financial incentives
- Ineffective net-metering policies

Inexperience with proven financial approaches Inappropriate utility rate structures

- Complex permitting procedures
- Limited solar experience in key building_{trades}
- Inadequate codes & standards
- Shortage of trained technical personnel and installers

Market barriers increase the price of solar systems and the time before use.

Market transformation activities aim to reduce prices and time,
resulting in widespread deployment.



DOE's Approach to Solar Market Transformation

GOAL Reduce market barriers to, and promote market expansion of, solar energy technologies through non-R&D activities.

Activities

- Solar America Board for Codes and Standards
- State Technical Outreach
- Utility Technical Outreach
- Solar America Showcases
- Solar America Cities

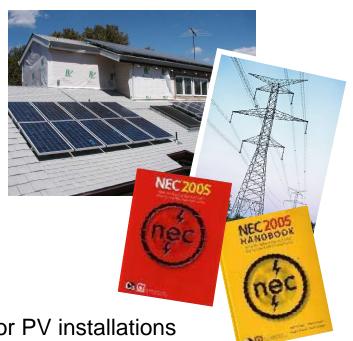
Solar America Board for Codes and Standards (Solar ABCs)



Performer: New Mexico State University (collaborative)

Activity Objectives:

- Improve the responsiveness, effectiveness,
 - all Markets (leueral, state, local, utility).
- Codes and standards are the backbone of the success of SAI. Without consistent support for codes and standards development, solar cannot be deployed on a large-scale.



Potential FY 2009 Tasks:

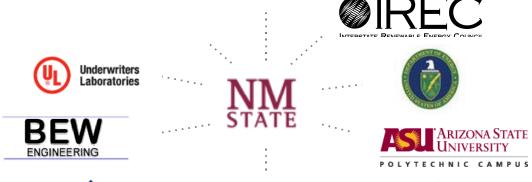
- Draft guidebook to CA Fire Marshall Guidelines for PV installations
- Develop a simplified PV performance rating system
- Develop procedures of accelerated life testing of PV modules
- Develop a permit application checklist for small, medium, and large systems



Solar America Board for Codes and Standards



SHERWOOD ASSOCIATES





Building and Electrical Codes

Article 690 Guidance

Product Safety
Reconcile UL1703/IEC61730,
UL 1741/IEC32109

National Standards Coordination

Revise IEEE 1547

Interconnection, Net Metering

Create Model Local Codes

International Standards
Coordination

Monitor International Codes and Standards; Centralize U.S. participation



State Technical Outreach

Performers: National Conference of State Legislatures (NCSL)

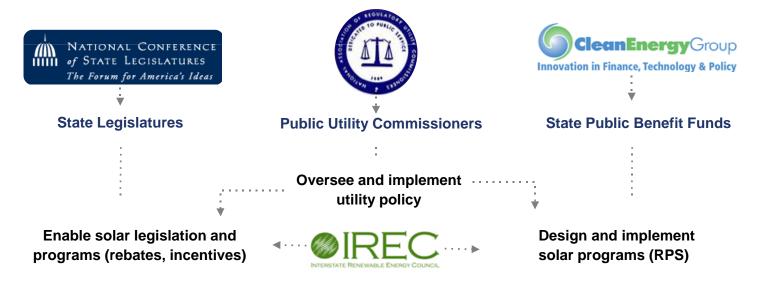
Clean Energy Group (CEG)

National Association of Regulatory Utility Commissioners (NARUC)

Interstate Renewable EnergyCouncil (IREC)

Activity Objectives:

- Build relationships with State decision-makers responsible for enacting policies, programs, and plans that are key drivers for solar technology market transformation.
- Provide state policymakers with best practice and current data about solar technology, so they can make informed solar policy decisions.





Utility Technical Outreach

Performer: Solar Electric Power Association

Activity Objective:

 Deliver key technical and informational assistance to utilities to promote their acceptance and use of solar.



Develop new business cases for solar

Provide current information on solar technologies

Disseminate innovative solar program design information to utilities

ENERGY

Solar America Showcases

Activity Objective: Provide technical assistance to replicable, large-scale, high-visibility solar installation projects that showcase state-of-the-art solar technologies and applications.



Washington, DC Public Schools



Forest City Military Communities, HI



Orange County
Convention Center, FL



City of San Jose, CA









Mesa Del Sol, NM

Potential New Solar America Showcase Focus Areas



Solar America Showcases has been a successful activity so far; going forward we may focus the effort in order to target particular Solar Program goals or needs:

System Size

- Increase the minimum size of the systems from 100kW to 1 MW
- Larger system size requirements could result in higher-visibility projects
- Larger systems create greater "demand pull" for novel applications

Geography

Stimulate certain areas of the Nation with burgeoning solar markets

Application

PV systems used in new applications such as within microgrids or zero energy homes

Technology

Accelerate a type of PV (thin-film, concentrators), CSP or SWH.





GOAL Accelerate solar adoption in the nation's electricity load centers by supporting cities' innovative efforts.



Solar America Cities contribute to DOE's goal of making PV cost-competitive with conventional grid electricity by 2015.

Solar America Cities



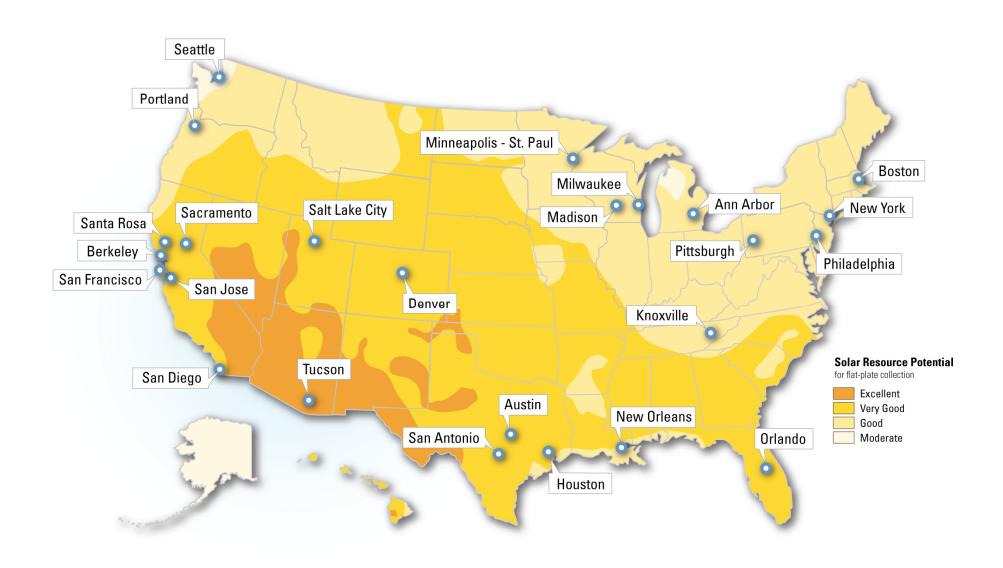
SELECTION PROCESS

Competitive awards granted to cities of 100,000 or more **committed** to:

- achieving a sustainable solar infrastructure
- through a comprehensive, city-wide approach
- that facilitates mainstream adoption of solar
- and serves as a model for other cities to follow.

ENERGY

The 25 Solar America Cities



U.S. DEPARTMENT OF ENERGY

Solar America City Partnerships

Financial Assistance:

~\$200,000 per city

Technical Assistance:

~\$250,000 per city

Multi-institutional "tiger teams" of solar experts provide tailored assistance based on city's needs











U.S. DEPARTMENT OF ENERGY

Solar America City Projects



- Streamlined permitting development
- Solar access laws
- Building/zoning code review
- Creative financing programs

- Code official/installer
- K-12 Education
- Solar Mapping
- Public outreach



What Makes Solar America Cities Unique?



- Federal/City partnership
- Financial assistance PLUS hands-on Technical Assistance to Cities
- Strong City and DOE network facilitates information sharing and replication potential.

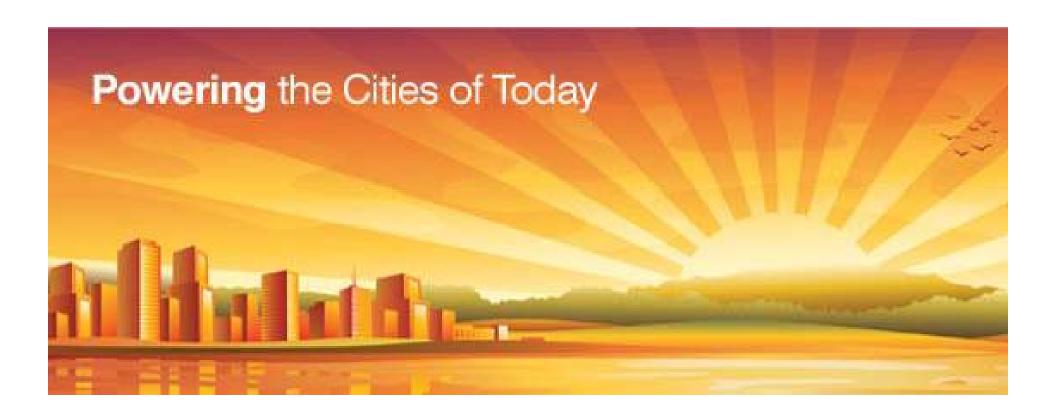


New Activities: Workforce Development









www.SolarAmericaCities.energy.gov

Thank You



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